

Foothills EXAMINER

October 2010

GREG LOBBREGT

Call 269-GREG (4734)
email: greg@greglobb.com
www.foothillsspecialists.com
www.greglobb.com

COLDWELL BANKER LEGACY 292-8900



**Call Greg
today for a
FREE
market
analysis!**

USE YOUR IRA FOR REAL ESTATE INVESTMENTS!

How have your stock investments been doing lately, or for that matter, over the last several years?

Recently I had a client/friend (that happens quite often with me, where a client turns into a friend, which I thoroughly enjoy) who became tired of all the stock price gyrations over the past several years. In fact, he did an analysis over the last 10 years, and he averaged a 4% return on those investments. And he spent a lot of time (in his words “too much time”) analyzing his portfolio. The emotional roller coaster was too much for him, so he called me saying that he was getting out of the stock market and buying rental homes and townhomes. I love it when people come to their senses.

Enter Terry White, CEO of Sunwest Trust, Inc. He helps people like my client/friend with “Real Estate IRA’S”, because you can’t “touch” your IRA money, but by using Sunwest Trust, or some entity like that, they will set you up so you can direct that money for the purchase of real estate. Please check out their website at www.sunwesttrust.com, or give Terry a call at (505) 237-2225, and tell him I suggested that you call him. I’ve taken classes from him on this, and I’m sure you can too, if you’d like.

So with a specific price range, number of bedrooms, baths, garage spaces, and location in mind, he’s bought two rental properties already, with an eye on several more. The rate of return is around 7% annually (and this doesn’t include appreciation, which historically, over the last 50 years, has been about 5% annually), and he’s spending less time worrying about his IRA investments.

Home prices have come down considerably from their peak, where it makes sense to own rental property. The number of renters has increased considerably, because they can’t qualify for a home like they could four years ago. Or, they lost their home to foreclosure, and they still need a place to live. If you would like more information on this subject, or any other real estate matter, please feel free to contact me anytime @ 269-GREG(4734) or at greg@greglobb.com.

HOMEOWNER SERVICES DIRECTORY

ALTERATIONS

Stephanie Carter (Home & Personal) .. 296-0688

APPLIANCE SERVICE

Layton's Appliance Service 344-9663
Ole's Appliance Service 244-1010

APPRAISER

Leslie Hulebak..... 294-8888

ARCHITECTS

Roger Cinelli & Assoc..... 243-8211

ATTORNEY

Sylvain Segal (Real Estate) 888-8888
Matthew Kim-Miller (Real Estate) 724-9622

CABINETS

Blue Sky Woodworks (Mick Harper) 897-0594

CARPET & FLOORCOVERINGS

House of Floors..... 551-9190
Raby Carpet & Tile Outlet (Armando) .. 298-1811
..... (cell) 730-4942

CARPET CLEANING

Pegasus Carpet Care (Paul)..... 296-0071

CARPET STRETCHING

Franklin (Carpets by Sonja) 688-3641
Bobby (Cash & Carry)..... 315-2494

CLEANING (RESIDENTIAL)

Maria 385-1430

COMPUTER NETWORKING- HOME & SMALL BUSINESS

PCWise (Glen) 934-0606
Lee Geer 720-3226

DE-CLUTTERING HOME

Kathryn Lobberegt..... 803-3573

DESIGNER

Rick Steffy 250-7126

ELECTRICIAN-GENERAL

Mark Arias 306-3771
Americas Electric(Arnulfo)..... 553-4375

ESTATE SALES

Landmark 459-4988

FINANCIAL SERVICES

Cordoba Insurance Agency LLC
Crystal T. Day 293-4097
Jeanne Malone..... 962-2230

GARAGE DOOR INSTALLATION

Quality Garage Door (Joe)..... 350-7734

GRAPHIC DESIGN

Kathy Montoya 235-5966

HANDYMAN SERVICES

Dave Jacobs 720-2332
Brian Howe..... 228-9501

HEATING & COOLING

Philmore Heating & AC 884-1595
Scott Ruch..... 235-9994

HOME ENTERTAINMENT SYSTEMS

AVR Resources (Richard Gallegos)..... 9696-AVR
o r 991-7424

INSURANCE

State Farm (Ken Brudos) 836-5060

INTERIOR DECORATING

Jessica Espat 264-0994

KITCHEN REMODEL

Davis Kitchens 292-4800

LANDSCAPING

Molly Rodgers Landscapes..... 250-2880

LAWN MAINTENANCE/LANDSCAPING

Jim Cavis..... 449-7041
Patrick Strosmid 884-7666

MORTGAGE COMPANY

Bank of America Home Loans
(Jason Pike) 828-9400

MOVERS

Graebel Movers (Tom Reichert)..... 440-6496

PACKING/ORGANIZING

Kathryn Lobberegt..... 803-3573

PAINTING

A+ Painting (Micah)..... 463-8999
Andy's Painting..... 934-0660

PEST CONTROL

Eagle Eye Exterminating (Aaron)..... 991-3931
Route 66 Pest Control..... 892-6100

PET GROOMING

Bills' Mobile Pet Grooming 856-2760

PET SITTING SERVICE

Ruth Connery 292-7202

PLUMBERS

RS Mechanical (Rick Stein) 239-5233
Preferred Plumbing-Steve Baca 265-0708

POOLS

New Mexico Pools (Gino Semeraro) ... 839-7777

POOL MAINTENANCE

Dan Carrigan Pool and Spa Tech 797-9680

PROPERTY MANAGEMENT (RESIDENTIAL)

Jim Siebenthal Property Mgt..... 797-8764

**REAL ESTATE
SERVICES**
Greg Lobberegt
269-GREG(4734)
greg@greglobb.com



RESURFACING SINKS TUBS/COUNTER

New Surface (Patrick) 294-4966
Granite Transformations..... 872-3600
Get A Grip..... 268-0929

ROOFER

Doyle Roofmasters..... 242-9447
Alvarado Roofing 845-7501

SECURITY SYSTEMS

The Alarm Store (Lynn Russell) 881-0001
Alarm Research (Paul)..... 291-9458

SPRINKLER MAINTENANCE

Anything Sprinklers 275-0996

STAINED GLASS

Pam Baker..... 401-5123

STORAGE

Economy Storage..... 294-4444

STUCCO WORK

Chuck Gonzales 306-7840
Stucco Seal (Robin Sproul)..... 292-7325

TILE WORK

Andrew Sanchez 400-7087
Richard Wolfe..... 688-0903

TITLE/ESCROW SERVICES

U.S. Title (Cari L. Payne) 353-3500

TERMITE TREATMENT

Eagle Eye 867-9666

TUTORING/TEACHING AT HOME

Paula Burns..... 275-9262

WALLPAPER

Angie Fincher Wallpapering 298-9053
Linda Jeffery..... 294-4029

WINDOW CLEANING

T & A Window Cleaning(Tony/Angela) . 804-3515
The Window Guy..... 203-9868

WINDOW REPAIR

M&T Glass..... 292-9188
Preferred Glass & Mirror 293-2060

WROUGHT IRON

Action Security Iron, Inc. 344-5451

FREE SERVICES FROM GREG

The following services are available FREE from Greg at
8200 Carmel NE • ABQ, NM 87122. Please call before you come by --269-GREG (4734) or email greg@greglobb.com

- FREE use of office copy machine.
- FREE copy of your credit report
- FREE inbound/outbound faxing local OR long distance

- FREE market valuation of your home to find out if you can cancel your PMI (Private Mortgage Insurance) or to help you determine a price if you are ready to sell your home.

- FREE report on comparable sales in your neighborhood to help you protest your property taxes.

This list is for informational purposes only. We or our clients have used these professionals and found their services to be satisfactory. We cannot guarantee their services, nor are we responsible for any errors, omissions, agreements or charges you may incur.

FEATURED FOOTHILLS LISTINGS

See a Virtual Tour of my Listings @ www.greglobb.com



1205 Sierra Larga Dr NE

- 3326sqft/3BR+Study/Office/3BA/3CG
- Wonderful floor plan with New paint!
- MLS:658052, \$450,000
- Call Greg at 269-GREG(4734)



1519 Canyon Hills Dr NE

- 2850sqft/5BR/3BA/3CG
- Fantastic Foothills location with Amazing Views!
- MLS:691138, \$449,900
- Call Greg at 269-GREG(4734)



1112 Oro Real NE

- 3539sqft/3BR/2.5BA
- Outstanding City and Mountain Views
- Foothills Location!
- MLS:677687 \$399,900
- Call Greg at 269-GREG(4734)



1206 Blue Quail Rd NE

- 2300sqft/4BR/3BA/2CG
- Nestled in the Foothills!
- New Kitchen with Granite Countertops
- MLS:676032, \$349,900
- Call Greg at 269-GREG(4734)



13204 Comanche NE

- 2733sqft/4BR/3BA/2CG
- Wonderful Glenwood Hills Home wViews!
- Three Living Areas!
- MLS:686377, \$309,900
- Call Greg at 269-GREG(4734)



1217 Pinnacle View NE

- 2240sqft/3BR/3.5BA/2CG
- Paul Newman Home in Foothills!
- MLS:6692078, \$309,900
- Call Greg at 269-GREG(4734)



4908 Calle De Luna NE

- 2710sqft/4BR/2.75BA/2CG
- Incredible find in Glenwood Hills North!
- MLS:675469, \$299,900
- Call Greg at 269-GREG(4734)



725 Supper Rock Dr NE

- 2854sqft/4BR/2.75BA/2CG
- Nestled in the Foothills, one Block from the Open Space!
- MLS:661478, \$275,000
- Call Greg at 269-GREG(4734)



14004 Arcadia Rd NE

- 2282sqft/4-5BR/3.5BA/2CG
- Foothills Location!
- Two Living Areas!
- MLS:692041, \$249,900
- Call Greg at 269-GREG(4734)



Your Home Could Be Pictured Here!

Call Greg Today! 269-GREG (4734)

greg@greglobb.com

WHAT'S NEW?

BUYERS IN NEED OF HOMES You Can Help!

We have several buyers searching for the following properties in the Foothills:

Foothills, \$200-260K, 3-4BR, 1-2CG, 1300-1900sqft. (DB)

Foothills, Four Hills, and NE Heights, \$300-410K, 3-4BR, 2-4BA, 2-3CG, 2000-3000sqft. (DCAB)

Foothills, \$200-360K, 3-4BR, 2-4BA, 2-3CG, 1500-2300sqft. (TCC)

Foothills, \$175-310K, 3+BR, 2CG, 1800-2800sqft. (BC)

Foothills, \$200-350K, 3-5BR, 3-5BA, 3-4CG, El Dorado School District, 2500-4000sqft. (TH)

Foothills, Sandia Heights, High Desert, \$300-500K, 3-4BR, 2-4CG, 1 story, 2000-2500sqft. (JD)

Foothills, \$200-410K, 3-4BR, 2-3CG, El Dorado School District, 2000-3000sqft, No pool. (ML)

Foothills, Sandia Heights, High Desert, Four Hills, \$225-310K, 3-4BR, 2-4BA, 2-3CG, 1500-2200sqft. (JM)

Foothills, \$340-410K, 3-4BR, 2-3CG, 1-2 stories, 1500-2200sqft. (AJN)



Up to

Four Free Tram Passes

are available from me every day. Call early to reserve your passes, as they are available on a first come, first served basis.

Call 269-GREG (4734).

Trade
your
pumpkins
in for a
pumpkin
pie

It's that time Again!
**20th Annual Lobberegt Pumpkin
Pie for Pumpkin Swap.**



All you have to do is call me at 269-GREG after you've used your pumpkins for Halloween, and by the week of Thanksgiving, I'll deliver a fresh pumpkin pie to your door.

Even if you don't have a pumpkin and would like a pumpkin pie, just let me know and I will still deliver one!
No, I don't make them myself from the pumpkins I retrieve.

Foothills EXAMINER

Pre Sorted STD
U.S. Postage
Paid
Albuquerque, NM
Permit No. 1893

GREG LOBBEREGET
8200 Carmel NE
Albuquerque, NM 87122